

# James Matthew Dearmon

3820 State Street Dr. Apt. B • New Orleans, LA 70125 • 251.209.5859 • jdearmon@tulane.edu

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## EDUCATION

TULANE UNIVERSITY, FREEMAN SCHOOL OF BUSINESS

New Orleans, LA

### Master of Business Administration

May 2010

Concentrations: Strategic Management & Finance

- President, Tulane Entrepreneurs' Association
- Morton A. Aldrich Fellowship | Burkenroad Leaders' Fellowship
- Coursework includes: Corporate Financial Policy, Enterprise Valuation, Corporate Strategy (M&As), Financial Modeling, Real Estate Development, Real Estate - Planning, Financing, and Development, and Strategic Consulting

### Master of Global Management

- Coursework includes: International Finance, International Strategic Marketing, Global Competition and Strategy, International Entrepreneurship, International Supply Chain Management, and Global Leadership and Team Building
- Locations of coursework include: Mexico City, Madrid, Shanghai, New Orleans, and Bogota
- Consultant – Kruger Inc.'s Latin American Expansion Strategy

AMERICAN UNIVERSITY

Washington, DC

### Bachelor of Arts (Cum Laude)

June 2008

Dual Majors: International Studies & Russian Language and Area Studies

Concentration: International Business

- Exchange Program: KORA Institute (Vladimir, Russia | June 2006 – May 2007)

## EXPERIENCE

JACK O'SHEA, LTD

London, United Kingdom

### OPERATIONS MANAGER

May 2007 – September 2007

Developed strategies to improve overall efficiency and profitability, restructuring internal management practices and identifying potential target markets.

- Identified, prioritized, and addressed critical issues requiring immediate attention in the areas of inventory, human resources, revenue, sales, and marketing.
- Negotiated contracts with new customers, increasing turnover by 200% and overall profitability by 15%.
- Directed team of ten employees hailing from six countries.
- Organized promotional events with multiple media outlets to enhance brand visibility.
- Assisted in design and content creation for company's new website.

U.S. DEPARTMENT OF STATE

Bishkek, Kyrgyzstan

### Assistant to the Regional Security Office

March 2005 – August 2005

Addressed key issues identified by Bureau of Diplomatic Security that posed a threat to the American personnel residing in Kyrgyz Republic, including residential security, physical security, and terrorist threats.

- Surveyed over 30 American projects in southern Kyrgyzstan to identify threats and briefed section heads of each organization on results, providing recommendations for suitable corrective action.
- Supervised staff of more than 100 local guards and coordinated joint training operations with local law enforcement.

U.S. MARINE CORPS

Belgium | Kyrgyzstan

### Marine Embassy Guard

May 2002 – March 2005

Ensured well-being of American personnel and information in diplomatic missions abroad by providing and supervising security of ten U.S. facilities.

- Conducted monthly leadership courses for Non-Commissioned Officers and junior Marines
- Oversaw a budget of \$100,000 used to procure tactical and recreational gear for Marines abroad.
- Managed two "Toys for Tots" annual campaigns, raising over \$10,000 each year.

U.S. MARINE CORPS

Jacksonville, NC

### Logistics Specialist

May 2000 – May 2002

Planned and supervised the coordination of tactical load plans for deploying Marine units.

- Supervised a staff of 15 – 45 Marines at various units within the 2nd Marine Division.

## SKILLS

Computer: Microsoft Excel Certified Application Specialist, Word, PowerPoint, and Access

Language: Russian (advanced level)