

JULIO C. MOSCOSO

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EDUCATION

TULANE UNIVERSITY FREEMAN SCHOOL OF BUSINESS

New Orleans, USA

Master of Business Administration

May 2010

Concentration in Finance and Energy – Cumulative GPA: 3.65

Burkenroad Report, Equity Analyst (January – May 2009)

UNIVERSIDAD NACIONAL DE INGENIERIA

Lima, Peru

Bachelor of Science, System Engineering (Dean's List)

December 1994

UNIVERSIDAD NACIONAL FEDERICO VILLARREAL

Lima, Peru

Bachelor of Science, Industrial Engineering (Graduated top ten percent of class)

December 1993

EXPERIENCE

WORLD PRODUCTS TRADING

Lima, Peru

Private Peruvian Energy Firm (energy sector)

January 2006 - January 2008

Consultant – Consultancy

- Assisted top managers of leading Colombian financial firm to develop one-year business plan on Aviation Fuel Market in Peru and energy-efficiency; validated cost reduction against international benchmarks; coordinated planning of investments; prepared final presentation for shareholders.
- Developed a methodology to calculate fuel prices in eight Latin American countries.

LUZ DEL SUR

Lima, Peru

IT Division - Electrical Distribution Enterprise (energy sector)

February 1997 – July 2008

Project Manager - Operation and Service

- Led Principal Clients System development. System manages all commercial data of most important clients of company, with billing of US\$ 45MM per year. Approach was praised by the directors.
- Led a cross-functional team of information technology and marketing managers to improve the electric service quality. Identified key areas for improvement: Reduced customer quality claims by half, and significantly cut rework costs by using technology.
- Developed and implemented an ambitious MIS information system team project to help directors make decisions in real time and reduce report turnaround times from 24 hours to one hour.
- Coordinated and participated in meetings with Peruvian economic, political, and regulatory authorities.

Risk Manager - Risk Technology

- Designed, organized, and implemented procedures to maintain information security.
- Improved data storage and analysis methods of information risk reducing processing time by 60 percent.
- Developed integrated security architecture and risk assessment to introduce security at appropriate stages development life cycle. Reduced operating cost by 30 percent.

Project Manager - Strategic Development

- Designed the competitive strategy for the major Peruvian utility company in the recently deregulated electricity market using the concepts of energy efficiency and environmental policy.
- Defined and implemented a new market strategy for electrical services; redesigned a new commercial strategy, and restructured the company's operational channel to increase profitability by ten percent.

PETROPERU

Lima, Peru

Peru's Largest Petroleum Company (energy sector)

January 1994 – January 1997

Business Analyst - Strategic Division

- Developed a methodology to calculate reference energy prices in Peru.
- Evaluated all investment opportunities in the energy efficiency field in Peru, ranging from renewable bio-fuel to bio-power. Analyzed and reported the environmental benefits, including reduced greenhouse gas emissions.

ORGANIZATIONS, CLUBS AND INTEREST

- Finance Club Member, Energy Tulane Club Member
- Tulane Entrepreneurs Association (VP Public Relations). Toastmasters International Member
- Project Management Institute PMI - Microsoft Certified Professional MCP
- Native Spanish speaker. Fluent in English.
- Enjoy soccer, traveling, and competitive swimming.